

**MD's Desk :** The last month of this year will end on good tunes, as we have installed a number of good and prestigious project and have bagged a few more. The next year we are planning to start with new aim to target our brand among the top Solar companies in India. We are extensively focusing on R&D, project customization and tie-ups with major financial institutions for more smooth operational flow.

**Executed Projects :**



**20 KW On Grid interactive solar systems commissioned at Directorate General of Lighthouses & Lightships (DGLL), Noida was successfully installed by KSL this month**



**5 KW Off Grid solar solution for petrol pump at Hardoi, UP was commissioned by KSL**

**Product of the month : 3Hp - AC Solar Water pump inverter**



3-phase solar pump control is an electronic device which is a combination of inverter, MPPT and Variable Frequency Drive (VFD) targeted mainly for solar pumping systems for irrigation. The scarcity and poor quality of electricity supply in rural India and increasing fuel price leads to use of alternate energy for water pumping systems in Indian agriculture. Solar energy which is abundant in Indian states can be harnessed for this purpose. Keeping this in mind, KSL intends to launch this 3-phase solar pump control systems which can run uses solar energy as well as conversational grid supply or Diesel

Generator; does not require batteries and it pumps water from early morning to evening using Solar Power and any other time using alternative power sources."

***New initiative/Transformations by KSL***

- Capital Subsidy Scheme with NHB : We have already signed the MOU with HBN Housing Finance, Aadhar Housing Finance, DHFL Vysya Finance. The agreements with HDFC for pan India operations and Sunderam Housing Finance & IDBI have already been drafted and will be signed within December.
- R & D: The team had been working on quite a few products and soon will be commercializing it soon in the markets
- E-Vehicle : We have started the sales and marketing operations on full swing and this product is catching up good in North and South Bengal
- Marketing Promotions : UP team have taken a stall in Indian Oil Annual Dealer's Meet 2014 and to showcase our existing product. Further to this we have also conducted training sessions for Aadhar Housing Finance Bank for training their executives to sale our solar products to their clients



- Upcoming Projects: 15 nos \* 5 KW of On Grid Solar Plant to be installed in West Bengal

***Best performer of the month :***

We have immense pleasure to award **Mr. Mohit Kumar, the Best Performer of the Month** for all the hard work and dedication he has put into his job to fulfil the target and congratulate you on your success. We sincerely appreciate your role in the success and hope that you will keep up the good work in the future also.

*You've done it before and you can do it now. See the positive possibilities. Redirect the substantial energy of your frustration and turn it into positive, effective, unstoppable determination.*